


We're Hiring: Trade Manager – Deep-Sea (OEM Finished Vehicles Logistics)

 **Location:** Hamburg, Germany

 **Company:** Stena Glovis

 **Department:** Trade Management – RoRo Cargo

 **Type:** Full-time

Lead the Growth of Deep-Sea Automotive Logistics

Stena Glovis, a joint venture between **Stena** (Sweden) and **Hyundai Glovis** (Korea), is a premium provider of **Deep Sea**, **Short Sea**, and **Ferry** services in the finished vehicle logistics sector. From offices in Hamburg and Bremen, we support some of the world's largest OEMs with reliable, innovative, and customer-focused solutions.

We're now looking for a **Trade Manager** to strengthen our **Deep-Sea OEM vehicle logistics**. You'll help manage strategic cargo flows across global markets and contribute to the success of our partners growing PCTC fleet.

What You'll Do:

- Develop and execute trade strategies to optimize revenue, utilization, and service quality
- Manage cargo mix, pricing, and capacity allocations across key routes
- Work closely with OEM clients and internal teams to ensure smooth operations and customer satisfaction
- Monitor KPIs, analyze trade performance, and identify areas for improvement
- Collaborate internationally, including with Hyundai Glovis teams worldwide
- Represent Stena Glovis in customer meetings and commercial forums

What You Bring:

- Solid experience in trade management, ocean shipping, or finished vehicle logistics (RoRo/OEM focus preferred)
- Strong commercial mindset with analytical and planning skills
- In-depth understanding of global vehicle logistics and supply chain expectations
- Fluent English (German or Korean is a plus)
- Based in or willing to relocate to Hamburg

Why Join Us?

At **Stena Glovis**, you'll be part of a multicultural team combining **Scandinavian shipping expertise**, **Korean logistics innovation**, and a **German operational base**. We offer:

- A close-knit and collaborative team environment
- Modern offices in central Hamburg
- Hybrid working model & competitive benefits
- A chance to make real impact in global trade strategy

Ready to drive the future of deep-sea vehicle transport?

Apply now – applications are reviewed on a rolling basis, so early submission is encouraged!

 **application@stenaglovis.com**

 www.stenaglovis.com

#Hiring #TradeManager #DeepSeaLogistics #OEMLogistics #RoRoShipping
#VehicleLogistics #StenaGlovis #LogisticsJobs #HamburgJobs